

# 10 STAGE PLAN

to keep your steel supply moving...



<b>1</b> <b>Additional staff</b> in the works - in sales and wagon drivers to meet your demand	<b>2</b> <b>Increased warehousing</b> creating a more fluid link to our warehousing at the ports <i>(with an extra vehicle and driver)</i>
<b>3</b> <b>Added stock supply</b> building strong links with our suppliers to guarantee supply moving forward; anticipating the pending closure of Liberty Steels and British Steels order book uncertainty	<b>4</b> <b>Increased shift management</b> continually managing shifts; adding resource when required to provide additional capacity
<b>5</b> <b>Extending overseas supply chain</b> to service demand by acquiring new sources worldwide	<b>6</b> <b>Bonded warehousing</b> developing bonded storage of our customers orders <i>(keeping popular sizes in a bonded warehouse until quotas open to guarantee continuity of supply)</i>
<b>7</b> <b>Ecommerce website</b> to make the buying experience easier	<b>8 → WHAT YOU CAN DO</b> <b>Order early</b> - when you have your drawings, call right away to forward order your stock requirements; allowing us to help you secure your stock in advance wherever we can
<b>9 → WHAT YOU CAN DO</b> <b>Recurring orders</b> - where you have recurring orders, forecast ahead to help us manage your requirements. You can advise us on your anticipated needs for the foreseeable future which will help us to plan your stock supply the best we can	<b>10 → WHAT YOU CAN DO</b> <b>Share with your customers</b> - be open about the issues of global supply; sharing with them the reassurance we have provided you will allow them to understand you are working hard to maintain supply

Whilst this is not the best news, it's the best plan! To keep your production going you can work with us to plan your supply needs today and over the coming year. Together this strategy will help us work to meet your supply needs and keep all your customer's needs met.